

# LA CUESTA

78th Street & Shea in Scottsdale  
 Models open: Sunday thru Thursday 10am-8pm  
 Friday & Saturday 10am-6pm  
 948-0935

SALES COUNSELOR

Valerie Colligen  
 Jim Bowen

	<u>ELEVATION</u>	<u>PRICE</u>
PLAN 304 . . . . .	A . . . . .	\$103,650
4 Bedrooms - 3 Car Garage	B* . . . . .	\$100,250
	C . . . . .	\$102,150
PLAN 394 . . . . .	A . . . . .	\$109,750
4 Bedrooms - 3 Car Garage	B . . . . .	\$106,000
	C* . . . . .	\$111,400
PLAN 314 . . . . .	A* . . . . .	\$103,950
4 Bedrooms - 2 Car Garage	B . . . . .	\$101,950
	C . . . . .	\$103,500
	D . . . . .	\$102,350
PLAN 313 . . . . .	A . . . . .	\$101,450
3 Bedrooms - 2 Car Garage	B . . . . .	\$ 96,250
	C . . . . .	\$ 95,750
PLAN 303 ALT . . . . .	A . . . . .	\$ 95,350
3 Bedrooms - 2 Car Garage	B . . . . .	\$ 93,750
	C . . . . .	\$ 93,150
PLAN 303 . . . . .	A . . . . .	\$ 98,150
3 Bedrooms - 3 Car Garage	B . . . . .	\$ 96,350
	C . . . . .	\$ 95,750
PLAN 324 ALT . . . . .	A . . . . .	\$105,150
4 Bedrooms - 2 Car Garage	B . . . . .	\$102,150
	C . . . . .	\$103,750
PLAN 324 . . . . .	A . . . . .	\$107,650
4 Bedrooms - 3 Car Garage	B . . . . .	\$104,450
	C . . . . .	\$105,650
PLAN 334 . . . . .	A . . . . .	\$117,850
4 Bedrooms - 2 Car Garage	B . . . . .	\$123,650
	C . . . . .	\$119,750
PLAN 335 . . . . .	A . . . . .	\$120,550
5 Bedrooms - 2 Car Garage	B . . . . .	\$125,950
	C . . . . .	\$122,500

TERMS: VA - FHA - CONVENTIONAL  
 CLOSING COSTS: 1½% of Selling Price

ASSOCIATION FEE FOR COMMON AREA: \$5.00 per month

Due to Continental Homes' ongoing program of housing research and due to the continual possibility of material shortages, there may be existing or future changes made in the building products, materials, methods or designs used in our homes which are not reflected in our models. Such modifications as well as price changes, may be made without notice. Therefore, please consult one of our Sales Representatives for the latest information.

SEE YOUR SALES COUNSELOR FOR FURTHER DETAILED INFORMATION.

\*DENOTES MODEL HOME

9/27/78



**Continental. Welcome Home.**



# LA CUESTA

## **Custom living features... added for your comfort and convenience:**

- Ten floor plans; carefully planned for modern convenient living.
- 31 different elevations; a variety of styles, materials, roof lines and distinctive courtyard entries.
- Dramatic vaulted ceilings, most plans.
- Distinctive sunken living rooms, most plans.
- Fireplace; in a choice of decorator stylings.
- Beautiful ceramic tile entries.
- Deluxe carpeting; family room, living room, dining room, halls, stairs and every bedroom.
- Vinyl sheet flooring in kitchen, pantries, breakfast nook and baths, utility rooms.
- Decora touch plate electric switches.
- Automatic garage door openers.
- Large covered patios.
- Block fences, fully enclosed rear yards.
- Refrigeration, specifically engineered for each home.
- Large 52 gallon water heater.
- Colonial doors with quality hardware.
- Bronze tinted aluminum window frames.
- Lighting fixture allowance.
- Sectional roll-back garage doors.
- 200 AMP electrical service.
- Plumbed for soft water.
- Copper wiring (110 circuit).
- Smoke detectors.
- Wet bars (Plans 334, 335 and 394).
- Landscaping allowance for front yard.

## **Designer Gourmet Kitchens:**

- Beautiful ceramic tiled kitchen counters.
- Custom cabinets; in a choice of stains.
- Spacious convenient pantries.
- Roper black-glass microwave and continuous clean ovens.
- Quality Roper dishwasher with energy saver cycles.
- Disposal.
- Roper smooth ceramic cooktop or burner top with griddle in the middle.
- Ice maker water line.
- Luminous ceiling of light.
- Colored or stainless steel kitchen sink.
- Efficient trash compactor.



**Continental. Welcome Home.**



# LA CUESTA

## **Energy value award insulation:**

- Quality shade screens on all sun facing windows.
- R-30 ceiling insulation.
- R-11 insulation masonry walls.
- High efficiency electric heat pumps.

## **Elegant master bedroom suite:**

- Spacious enough for sitting areas.
- Master bedroom balconies (Plans 334, 335 and 394).
- Private bath, with tiled sunken Roman tub and a window overlooking a walled secluded garden.
- Mirrored wardrobe doors or large walk-in closets.

## **Bathrooms:**

- Elegant, cultured marble one-piece vanity top and super bowl lavatories.
- Extravagant Rodac brass faucets in master bath.
- Full thick-set ceramic tiling above tub and in showers.
- Expansive plate glass mirrors.
- Custom bathroom cabinets in a choice of stains.
- Deluxe corner medicine cabinets.

## **Optional Features:**

- Upgraded floor coverings.
- Stain grade doors with trim package
- Cedar shake and monray tile roofs.
- Intercom systems.
- Insulated windows.
- Piggyback cooling units.
- Wet bars (314, 324).
- Beam and wood ceilings.
- Draperies and wall coverings.
- French doors; master bedroom (Plan 314).
- Second fireplace.



**Continental. Welcome Home.**

